



EXPORT BRIEFS

The following trade items have been gathered from Agricultural Attache and other government reports as a service to U.S. exporters of food and agricultural products. In supplying the trade leads the Department of Agriculture does not guarantee reliability of the overseas inquirer. Your best source for further information on these trade leads is the listed foreign firm originating the inquiry. You may also contact the Export Trade Services Division, FAS, (202) 447-7103.

February 1, 1980

- 0171 Alfalfa pellets, corn meal (Switzerland). Wants 50-100 mt lots of alfalfa pellets or meal, 17 or 18% protein; and 50-100 mt lots of gluten meal, min. 60% protein on total material. 50 kg export paper bags or bulk. Quote CIF Rotterdam. Bank ref: Union BK of Switzerland, Zurich. Contact: URS Baumann, Impag Ltd., Feldeggsstrasse 26, P.O. Box 8034, Zurich, Switzerland. Phone: 00/ 32 68 43. Telex: 52172 IMP CH.
- 0173 Apples (England). Wants 20,000 cases of Double Red apples, Grade A, to be shipped in quantities of 5,000 - 7,000 cases per month, gross weight per case 21 kilos, total net weight per case 18 kilos, approx. 100-200 apples per case. Quote C&F, Dubai. Bank ref: Bank of Credit and Commerce, 29 Sloane Street, London SW1. Contact: Parry Williams, Alphacrete International Ltd., 126/128 Cromwell Road, London SW7, England. Telex: 84890. Phone: 01-373 9975/6.
- 0174- Corn, rice (England). Wants 10,000 tons of corn, white, mealy; and 10,000 tons
0175 of long grain rice, 15-20 percent broken. Both products in 50 kilo sacks. Quote C&F, Mombasa. Bank ref: Barclay Bank Ltd. Contact: R. Mason, H. R. Mason & Co. Ltd., Beau Nash House, Union Passage, Bath, Avon, England. Telex: 444627. Phone: 0225 63028.
- 0176 Offals (England). Wishes to buy good quality lamb, beef and pork offals. Staple free cartons 30 or 60 lbs. Quote CIF. Bank ref: Barclays Bank Ltd., 27 Knightsbridge, London SW1X 7NG. Contact: J. A. Cook, FMC (Meats) Ltd., 19/23 Knightsbridge, London SW1X 7NF, England. Telex: 22255/6. Phone: 01-235 5081.
- 0177- Chicken skin, turkeys (England). Wants fresh frozen chicken skin, clean, no
0178 feathers or stubs of feathers and acceptable to U.K. health authorities; and frozen turkey meat, thigh breast in natural proportions, skinless and boneless. Standard cartons up to 56 lbs. Quote C&F U.K. port. Bank ref: Barclays Bank Ltd. Contact: C. C. S. Reeves, Atalanta (UK) Ltd., Imperial House, Dominion Street, London EC2M 2SA, England. Telex: 884947. Phone: 01-606 7231.
- 0179 Seeds (England). Seeds for planting and seeds for tropical/semi-tropical agriculture to include: Red Kidney beans, Chick peas, Jumbo Virginia Penauts, Florida oranges and sweet grapefruit. Quote FOB. Bank ref: National Westminster Bank Ltd., Cheapside. Contact: K. R. Allen, Thai-Eurpoa Ltd., 25 Little Trinity Lane, London EC4V 2BP, England. Phone: 01-236-9367. Telex: 888184.
- 0180 Chicken (England). Interested in frozen whole chickens, 800 metric tons each month, during March, April and May, Grade A - between 800 and 1,400 grams, slaughtered according to Islamic law and not fed on fish meal, wrapped in polybags with English and Arabic writing. Quote FOB and C&F Kuwait. Bank ref: Midland Bank Ltd. Contact: Ms. Doreen Vanini, Cana Export, Import Ltd., Suite 21/22, 68

Upper Richmond Road, London SW15 2RP, England. Telex: 895466. Phone: 01-874 1186.

- 0181 Frozen pineapple concentrate (New Zealand). Largest food processor in New Zealand wishes to buy frozen pineapple concentrate, USDA Grade A, brix level 61 degrees, bulk in drums. Seeks source of supply for 1982 onwards. Bank ref: National Bank of New Zealand - Hastings. Contact: Andy Thom, Watties Canneries, P.O. Box 439, Hastings, New Zealand. Telex: 3257. Cable: WATTIECAN. Phone: 67059.
- 0182 Corn (Nigeria). Nigerian company in cooperation with a Nigerian state government requires within 3 months 100,000 metric tons of No. 3 yellow corn properly cleaned. Packaging in 50 kilo reinforced jute or similar bags. Quotations C&F Apapa. Bank ref: (1) Union Bank Nigeria Ltd., Ijebu-Ode, (2) Cooperative Bank Ltd., New Court Rd., Ibadan. Contact: Chief (Dr.) T. A. Oworu, Oworu Holdings Nig. Ltd., 25 Iloro St., P.O. Box 242, Kuebu-Ode, Ogun State, Nigeria. Phone: 037/2255.
- 0183 Rice (Nigeria). Requires No. 2 U.S. long grain par-boiled rice 4% broken. Quantity 10,000 metric tons packed in 50 kg, double jute or similar bags. Delivery time - 6 months. Quotation C&F Port-Harcourt. Bank ref: Mercantile Bank (Nig.) Ltd., Port-Harcourt. Contact: Fidelis N. I. Ezemonye, CK Scientific Management, P.O. Box 5257, Port-Harcourt, Nigeria.
- 0184-
0190 Fresh apples, pears, grapes, peaches, mangoes, melons, onions, greens beans (Netherlands). Interested in container loads of peaches and green beans. Smaller quantities airfreight of the other above items. Quote CIF and FOB. Bank ref: Rabo-Badhoevedorp. Contact: W. F. Bodeker, Dica B.V., Productieweg 3, P.O. Box 219, 3640 AE Mijdrecht, Netherlands. Telex: 18472. Phone: 02979/2444.
- 0191 Frozen chicken (Costa Rica). Desires to purchase chicken, frozen for frying, 20,000 mt quality. USDA - Grade A & B quality, normal packaging. Delivery as soon as possible. Request labeling in English & Arabic, certificate of ATAL, Islamic "kill process" certificate. Quote FOB nearest shipping point - CIF Jeddah, Saudi Arabia. Bank ref: Deutschbank Frankfurt - Mr. Stolz, Letter of Credit. Contact: Pierre Rotzinger. MIN S.A., Apdo 798 Centro Colon, San Jose, Costa Rica. Telex: 2670 MIN S.A. Phone: 21-34-59 & 23-64-29.
- 0192 Frozen beef tongues (Belgium). Would like to purchase frozen beef tongues 12 to 15 metric tons per month, Swiss cut quality, each carton containing 6 to 8 pieces and bulk packaging. Delivery as soon as possible. Quote CIF Antwerp. Bank ref: Banque Bruxelles-Lambert. Contact: Messrs. Bousse and Henry, Firme A. Finet, Rue Des Haies 196, B-6001 Marcinelle (Belgium). Phone: 071/36.66.90.
- 0193-
0196 Frozen meat, variety meat, frozen fruits and frozen fish (West Germany). Inquirer seeks representation/association with U.S. producers/exporters of frozen meat, including variety meat, frozen fish, and frozen fruits. Please send replies to Agricultural Trade Office, D-200 Hamburg 36, Grosse Theaterstrasse 42. Telex: 02 16 39 70 (ANSWER BACK: STO D). Phone: 040-34 12 07.
- 0197-
0199 Frozen chicken, turkey and duck (England). Wishes to buy (A) broilers, oven ready; (B) frozen chicken parts; (C) frozen fowl, capons, geese and ducks; (D) frozen oven ready turkeys and turkey meat. All container loads. (A) Grade A - all sizes, 2 lbs-6lbs. (B) A&B Grades; (C) oven ready, grade A; (D) A&B Grade and downgrade.

all export cartons. Delivery soonest. Required plant must be approved for import into EEC. Quote all, CIF, U.K. port. Bank ref: National Westminster Bank Ltd. Contact: M. Donaldson-Davison, Edwards & Walkden Ltd., 12 Thorpe Road, Norwich NR1 1RY, England. Telex: 975395. Phone: 0603 612633.

- 0200 Dried bog moss (Japan). Needs dried bog moss (Sphagnum) for pot plant use. 40 foot container as an initial purchase and sample. Quote CIF Kobe port. Bank ref: Sumitomo Shintaku Bank, Fukuoka Branch, 4-1 Tsunaba-Cho, Hakata-KU, Fukuoka 812, Japan. Contact: Koichi Koga, Manager, Nichibei Kaihatsu Co., Ltd., 14 Shirakibaru, Onojo City, Fukuoka Pref. 816, Japan. Phone: 092-591-7824.
- 0201- Fresh berries, strawberries (Belgium). Wants to purchase fresh strawberries, fresh
0202 gooseberries, raspberries, and blueberries. Contact: Francois Maes, Director, Mago Import Export P.V.B.A., R. Novarumlaan 18, Wuustwezel, Belgium. Phone: 031/630214.
- 0203 Sugar (Pakistan). Desires to purchase sucrose (Pharmaceutical grade sugar). Quantity approximately 1,000 tons. Requests C&F Karachi quotations against Letter of Credit. Contact: Shakeel Yousuf, Rasheedsons, Nizamiya Corner, Opposite Denso Hall, M.A. Jinnah Road, Karachi, Pakistan. Cable: "VITACRUSH" KARACHI. Phone: 212473. Telex: 25336 RSHYD PK.
- 0204 Dry milk (Jordan). Interested in obtaining 1,500 tons of skim milk, powder spray, first grade quality, freshly manufactured, and fit for human consumption with following specifications: maximum 4% moisture, 1% butterfat, approx. 36% protein, 50% Lactose, 9% minerals. Packing required: multiple paper bags with one poly-innerbag. Prices to be submitted C&F Aqaba - basis Nett/Nett. Offers to be submitted by telex. Contact: Farouk Abu Jaber, P.O. Box 661, Amman, Jordan. Telex: 21323 ABUJBR, JO.
- 0205- Butter milk fat (Jordan). Desires to buy creamery butter, and 500 tons of
0206 anhydrous butteroil with 99.8% butterfat fit for human consumption and for the use of dairy products. Packing required in drums. Prices to be submitted C&F Aqaba basis Nett/Nett. Offers to be submitted by telex. Contact: Farouk Abu Jaber, P.O. Box 661, Amman, Jordan. Telex: 21323 ABUJBR JO.
- 0207 Lambs and sheep (Bolivia). Regional Development Corporation is seeking 2,500 pregnant Corriedale lambs and 83 sheep pure bred or Corriedale. This purchase will be financed with funds generated by the sale of wheat under PL 480 Title I/III Program. Contact: Corporation de Desarrollo de Chuquisaca, Casilla 156, Sucre, Bolivia. Cable: "DESARROLLO".
- 0208- Red beans and rice (Guatemala). Interested obtaining CIF Cortes quotations for 1,900
0209 metric tons red beans. Also interested quotations for yet undetermined quantity milled rice probably U.S. #4 or #2. Contact: Instituto Hondurena de Mercadeo Agricola - Government Agency - Apartado Postal 727, Tegucigalpa, D.C. Honduras, C.A., LIC. Rene Ardon M., General Manager. Phone: 22-66-86.
- 0210- Canned fruits, vegetables, fruit juices, cookies and crackers, nuts (United Arab
0214 Emirates). Direct sale for resale and agency for canned fruits, vegetables, jams and fruit juices, cookies and crackers, vegetable sauces and seasonings, and dried and dehydrated nuts. Firms desires to establish contacts with U.S. suppliers. Language of correspondence English. Send brochures price lists reply to contact: Mansoor Arsiwala, Alpha Al Khalij, P.O. Box 1781, Dubai, United Arab Emirates. Telex: 46822 EM.

- 0215 Corn (Costa Rica). Would like to purchase white corn 2,500 mt monthly, U.S. #2 quality in bulk packed. Delivery as soon as possible. Phytosanitary certificate from country of origin required. Quote CIF port of Limon or port of Puntarenas. Bank ref: Bank of America, Costa Rica - Letter of Credit. Contact: Arturo Gomez, Kolonex Ltda, Apdo 7452, San Jose, Costa Rica. Cable: ARGOME Costa Rica. Phone: 21-12-56.
- 0216- Chicken and eggs (Canada). Needs chickens and shell eggs. Quantity: 4,000
0217 metric tons of whole chicken, 8.3 million dozen shell eggs. Packaging to be determined. Time of delivery as soon as possible. Requirements: frozen chicken, white skin, Islamic kill, birds weighing 900 - 1200 grams each; Eggs, white shell eggs. Quotations destination Saudi Arabia. Bank ref: Available on request. Contact: Nasil Haschen, Arabica Consulting Ltd., 1095 Boulevard de la Chaudiere, Cap Rouge, Quebec G0A 1K0, Canada. Telex: 051 3219. Phone: (418) 653-6225.
- 0218- Apples, pears, onions, potatoes, oranges, and chicken wings (Malaysia). Wishes
0223 to acquire (A) onions, fresh; (B) potatoes, fresh; (C) oranges, apples, pears, fresh; (D) chicken wings, frozen. Not specified quantity, first grade quality. Packaging (A&B) nylon netting bags; (C&D) strong cardboard cartons. Delivery prompt. Quote CIF or C&F port Kelang. Bank ref: Bank of America, Kuala Lumpur. Contact: K. C. Lee, Hong Guan Co., G.P.O. Box 2150, Kuala Lumpur, Malaysia. Cable: 'ALWAYS LUCK'. Phone: (03) 986143.
- 0224- Hides condensed milk, frozen vegetables, dried fruits, confectionery, meat, fish
0231 and bone meal (United Arab Emirates). U.S. export management company with office in Abu Dhabi has need for 500 mt of hides, 1,000 mt of condensed milk, 200 mt of frozen vegetables, 200 mt of dried fruits, 600 mt of all kinds of confectionery products, 1,000 mt each of meat meal, fish meal, and bone meal, 48% protein, 2% fat, 10% max. moisture. Requests replies by letter from primary suppliers. Bank ref: Maryland National Bank, Silver Spring, Maryland. Contact: B. N. W. Nagbe Sr., President, West Africa Trading and Development Company, 11298 Laurel-walk Drive, Laurel, Maryland 20817.
- 0232- Cattle and feed additives and milk replacers (Egypt). Wants undetermined amount
0233 of Holstein cattle. Numbers depending on price. Quality: registered bred heifers. Also desires feed additives and milk replacers. Quote CIF Cairo, Alexandria or Port Said. Bank ref: National Bank of Egypt, Cairo. Contact: Mamdour Ayad, Dr. Ayad Farm, 2 Husein El Mamary St., Cairo, Arab Republic of Egypt. Phone: 758918, 741573.
- 0234 Soybeans (England). Needs yellow, No. 2 soybeans. Quantity: 10,000-30,000 tons, Quality: no more than 2% impurities; moisture content 13%; protein 36%; packed in bulk. Delivery soonest. Quote FOB and/or CIF, Mediterranean port. Bank ref: Schlesinger Ltd., 4 Old Park Lane, London W1. Contact: H & J M Bennett (Potatoes) Ltd., 11.431/4 London Fruit Exchange, Spitalfields, London E1 6EL, England. Telex: 888015. Phone: 01-377 0777.
- 0235 Chicken parts (Singapore). Wants one container load of chicken wings and thighs, 6/5 lbs. boxes x 30 lbs. Quote CIF Singapore. Bank ref: Tat Lee Bank Ltd., Marine Parade, Singapore 15. Contact: Ong Ban Kim, Luton Agencies (S) Pte Ltd., 27 Lorong Bachok, Off Lorong 21, Geylang, Singapore 1438. Telex: RS24662 MAYSIN. Phone: 4406835 and 2451349.

- 0236- Chicks, corn, and feed concentrates (Nigeria). Nigerian company interested in
0238 supply of broiler day old chicks, 5,000 a week; yellow corn - 10,000 metric tons-
Grade B; feed concentrates for poultry, corn packaged in 50 kilo reinforced
propylene bags. Time of delivery as soon as possible, about Feb/March.
Quotations C&F Apapa, Nigeria. Bank ref: Societe Generale Bank (NIG) Ltd.,
126/128 Broad St., Lagos, Bank of India (NIG) Ltd., Ikenne, Ogun State. Contact:
Olayinka Ogunmuyiwa, Ogunmuyiwa Agro-Allied Enterprises Ltd., P.O. Box 24,
Sagamu, Ogun State, Nigeria.
- 0239- Rice, corn, grain and sorghum (Ecuador). Interested in buying 15,000 to 20,000
0241 mt of number 3 or 4, long grain, max. 15% broken, 14% moisture, 3% other kernels,
1.0% impurities, 10% red rice, 2% yellow rice. Also interested in buying corn and
grain sorghum within short time. Request quotes for 5,000, 10,000 and 25,000 mt
of number 2. Would like quotes also for undetermined amounts of arcin sorghum.
Communications by telex, telephone or cable should be sent as follows as soon as
possible. ING. Gabriel Saud, Director General, Departamento de Comercializacion y
Empresas, Ministerio de Agricultura y Ganaderia, Calle Guayaquil 1740, Quito,
Ecuador. Telex: 2291 MAG-ED. Phone: 513-251. B. Sr. Luis Naveda, Gerente
General, Enac, La Nina 635 y Amazonas, Quito, Ecuador. Telex: 2544 ENAC-ED.
Phone: 544-476.
- 0242 Dried milk (Singapore). Wants powder skim milk, approximately 100 metric tons,
Grade A, in cartons. Quote CIF Singapore. Bank ref: Malayan Banking, Holland
Road, Singapore 10. Contact: John Wee, Silver Co. Pte. Ltd., 7 Chang Charn Road,
Singapore 0315. Phone: 641611.
- 0243 Corn (Nigeria). Interested in importing from the U.S.A. 10,000 to 20,000 tons
of No. 2 yellow corn. Packaging in 50 kilo propolyethelene bags. Delivery within
4-6 months. Quotations C&F Apapa. Bank ref: First Bank Nigeria Ltd., Yaba,
Lagos, Nigeria. Contact: Ademola Odusote, Molade Chemists Ltd., 19 Murtala
Mohammed Way, Ebute-Metta, Lagos, Nigeria. Cable: MOLAPHARM LAGOS. Phone:
(01) 847741.
- 0244 Poultry joint venture (Nigeria). Interested in partnership with American
company or individual to produce and market poultry. Bank ref: African
Continental Bank Ltd., Martins St., Lagos, Nigeria. Contact: Emmanuel Okoukwo,
Bos-Emman & Associates, 204 Idewu St., Olodi-Apapa, Lagos, Nigeria.
- 0245 Chicken (Egypt). The Egyptian General Autheority for Supply Commodities has
issued a tender with a closing date of February 18 under A.I.D. Loan 263-K-052
for 5,000 mt of frozen chicken. Suppliers are notified that under the terms
of AID loans they may contract directly with the purchaser listed below,
Complete details may be obtained from R.T. Looper, A.I.D., phone (703) 235-8905/8.
Contract: The purchases is Arab Republic of Egypt, General Authority for
Supply Commodities, 24 Goumhoria Street, Cairo, Egypt. Telex: 92062.
- 0246 Starches (Chile). Wishes to contact suppliers of starches used in the production
of gelatin dessert preparations, ready to mix desserts, ice creams, juices etc.
Contact: Carlo Arata A., General Manager, Ardac Ltda., AV. Libertad 447, Of. 16,
Vina Del Mar, Chile. Phone: 971887.

- 0247 Refined sugar, sugar cubes (Costa Rica). Agent for Nigerian firm requests quotes CIF Lagos for 10,000 mt of refined sugar in sacks of 500 grams and 10,000 mt of sugar cubes in cartons of 1 kg each. Bank ref: Deutschbank, Frankfurt, Germany (Mr. Stolz). Contact: Pierre Rotzinger, MIN S.A., Apdo 798 Centro Colon, San Jose, Costa Rica. Telex: 2670 MIN S.A. Phone: 21-34-59 & 23-64-29.
- 0248 Avocado puree (France). Wants contacts for frozen avocado puree. Bank ref: S. N. B. P. 11, Rue de Turbigo, 75001 Paris. Contact: Georges Moreau, Agence Commerciale Georges Moreau, 37BIS, Quai de L'Orge 91201 Athis Mons Cedex, Paris, France. Telex: MOREO 600006F. Phone: 938.66.94.
- 0249- Canned meats, evaporated milk, fruits and vegetables, confectionary and
0254 specialties (Honduras). Requests offers CIF San Pedro Sula against Letter of Credit including catalogs, price lists, terms of delivery, etc. The firm operates a supermarket in San Pedro Sula. Contact: Selim Hanania, Manager, Supermercado Hanania, 3A Ave., S. O. Y 2A. Calle, San Pedro Sula, Honduras. Cable: HANANIA. Phone: 520131.
- 0255- Sugar, veal, dried milk, canned fruits and vegetables (United Arab Emirates).
0259 Interested in refined white sugar, No. 2, soft to medium, 1-2 kg and 50 kg packs packed in poly-jute bags, 3,000 tons monthly contract; veal, chilled, not frozen, 8-10 months old, certificate by any Arab Embassy in U.S. that killed according to Islamic requirements; dried whole milk, instant soluble, 20% fat, 900 gram and 2.5 kg cans, requires sample by airfreight, 1,000-5,000 tons monthly; and fruits, vegetables, canned. Contact: Mrs. Hase, Salsha International, P.O. Box 540, Abu Dhabi, United Arab Emirates.
- 0260 Holstein breeding stock (Ecuador). Wants 50 to 100 Holstein heifers not more than 18 months old, as soon as possible. Vaccination certificates required for various diseases. (Full details may be obtained from buyer) General health certificate indicating that animals do not have any infectious and/or contagious disease at embarkation. Pedigree of each animal. Quote C&F Quito by air and FOB. Bank ref: Banco Pacifico, Casilla 1268, Quito, Ecuador. Phone: 542-566. Contact: ING Roger Chiriboga, Espiga de Oro, Sociedad FN Predios Rusticos, Casilla 332, Quito, Ecuador. Cable: CEDMYC. Phone: 265-405.
- 0261- Edible oils (Germany). Interested in 5-20 mt each of (A) avocado oil, refined;
0262 (B) neats-foot-oil, refined; (C) lard oil, refined; (D) soybean oil, refined; and (E) almond oil, sweet, refined. Packaged in drums. Quote FOB port of loading or CIF Bremen. Bank ref: Deutsche Bank AG, Bremen. Contact: H. Erhard Wagner, Auf Dem Pasch 18, P.O. Box 77 01 20, D-2820 Bremen 77, Germany. Telex: 24 43 55 (ANSWER BACK: WAGBR D). Cable: HAFETTWA, Bremen. Phone: 0421-63 30 68.
- 0263- Pork, lamb, turkey, broilers, veal (Greece). Interested in selected cuts of:
0267 frozen pork, lamb, turkey, broilers, veal, edible offals thereof, bacon and ham. Total value approximately U.S. \$2000,000, top quality, suitable packaging for cruise ship use. Please reply by telex only. Quote CIF Hong-Kong. Bank ref: Bank of America. Contact: Mrs. Maria Yannoulou, Aquamarine International, 86, Filonos Street, Piraeus, Greece. Telex: 211-255. Phone: 4512-850.

- 0268 Chrysanthemum plants (Guatemala). Wishes to buy 10,000 chrysanthemum plants, standard or larger, standard packaging. Phytosanitary certificate will be required. Quote CIF Aurora Airport Guatemala. Bank ref: International Bank, 7A. Avenida 11-20, Zona 1. Contact: Julio Rendon, Ave. Las Americas 21-69, Zona 10, Edificio Medico, Guatemala City, Guatemala. Phone: 681863/67 and 682201/94.
- 0269 Sheep (Brazil). Wants sheep for breeding, 400 head, males and females, Suffolk-one to two years old. Quote FOB. Bank ref: Banco Do Estado Do Parana - Curitiba, Parana. Contact: Jose Alves Padilha, President, CIA. Agropecuaria de Fomento Economico Do Parana, Rua Andre de Barros, 671, Curitiba-Parana, Brazil. Phone: (041) 234-9711.
- 0270 Apple root stock or seed (Guatemala). Wants apple root stock or seed (Malin-Merton 106), 100,000 to 150,000 each, approx. one year old, appropriate packaging but without any soil material. Delivery April - May. Phytosanitary certificate and certification of origin required. Quote CIF Aurora Guatemala (Transportation by plane). Bank ref: Banco Industrial, Blvd. Liberacion 7-25, Zona 9 Bandesa, 9A. Calle 9-47, Zona 1. Contact: Agr. Susano F. Reyes, Villa Ernestina, San Cristobal Totonicapan, Guatemala.
- 0271 Chinchilla (Japan). Wants live chinchilla for furs and pets, 200 head, top grade, delivery as soon as arrangements can be made. Quote CIF Fukuoka air port. Bank ref: Mitsui Bank, Fukuoka Branch, 1-1-1 Hakataekimae, Hakata-Ku, Fukuoka City 812 Japan. Contact: Hiroshi Ito, President, Ito International Co., Ltd., 3F Tenjin Haimu Bldg., 3-29 Tenjin 2-Chome, Chuo-Ku, Fukuoka City 810 Japan. Cable: ITOINTER, Fukuoka. Phone: 092-715-1956.
- 0272- Dried vegetables, fruit juice concentrates (Germany). Interested in (A) dried
0273 vegetables, including powdered; (B) garlic powder; (C) red pepper powder; (D) tomato flakes; (E) apple juice concentrate; and (F) grape juice concentrate. First class quality for all above products. Usual export packaging. Quantity not yet decided. Quote CIF Hamburg. Bank ref: Dresdner Bank Ag, Hamburg. Contact: Herman Reintzsch, Hammerbrookstrasse 90, D-2000 Hamburg 1, Germany. Telex: 02 163 174 FRUT D. Phone: 040-24 94 06.
- 0274 Macadamia nuts, coconut chips (Singapore). Wants consumer packs (A) macadamia nuts and coconut chips. Quote FOB. Bank ref: Chase Manhattan Bank NA, Shenton Way, Singapore1. Contact: Freddie Poh, Persin (PTE) Ltd., Rm. 2604 International Plaza, Anson Road, Singapore 0207. Telex: RS33244 UACWES. Phone: 2229422.



SIAL '80: Companies interested in participating in the U.S. Food Pavilion of SIAL '80 in Paris, France, Nov. 17-22, 1980, are encouraged to send in their space requests as soon as possible so MIATCO, the organizer of the Pavilion in cooperation with FAS can go ahead with the final layout. In case you do not have a Participation Agreement yet, but are interested to participate in this International Food Exhibit, please contact Wilhelm Kosnopfl, Assistant Director, MIATCO, 300 W. Washington St. - Suite 710, Chicago, Illinois 60606. Phone: (312) 368-4448 at your earliest convenience.

Increased beef quotas for Switzerland. The U.S. allotted share of the new annual 2,000 mt beef quota negotiated in the MTN is 700 mt, an increase from the original 300 mt quota for chilled beef to restaurants and hotels. The total quota will be administered by the Swiss Association for Meat and Livestock Supply through an import licensing system. Licenses will be issued bi-weekly with the amounts determined as that necessary to maintain a predetermined domestic target price per kilogram live weight to farmers. In no event, however, will total annual imports be less than the 2,000 mt quota which in effect becomes a floor or minimum rather than an absolute quota. Switzerland is currently importing between 150 to 250 mt in a two-week period. Thus, under the Swiss import system U.S. exporters could, depending on economic conditions and aggressive marketing, export considerably more than the 700 mt quota allotted to the United States.

U.K. export certification of U.S. plants. The British Ministry of Agriculture Fisheries and Food (MAFF) has advised the Meat and Poultry Inspection Service of Food Safety and Quality Service (FSQS), USDA, of new requirements necessary for meat plants to be certified for export to the United Kingdom. Specifically, the cleaning of the paunch and intestines must be carried out in a separate room. FSQS has forwarded to the British Ministry a list of U.S. plants they feel are in compliance with the regulations. We now understand that on March 1, 1980, plants not on this list will not be eligible to export to the U.K. To determine if a plant is on the eligibility list contact the local meat inspector or the FSQS regional office. FAS strongly recommends that U.S. plants not on the proposed eligibility list, ship their products destined for the U.K. to arrive before March 1 to ensure entry into the country.

Quotas for Brazil livestock exposition. The Esteio Board has announced quotas for foreign animals at the Fifth International Esteio Exposition, August 31 - September 7, 1980, Porto Alegre, Rio Grande Do Sul. A total of 544 animals will be permitted in this the largest livestock show in Brazil. Swine will be exhibited for the first time in several years. The U.S. quotas include 6 Angus, 10 Holstein, 6 Devon, 10 Santa Gertrudis, 5 Charolais, 8 Hereford, 4 Quarter Horses, and swine, 10 each of Duroc, Landrace and Large White. For additional information contact L. Ben Thompson in FAS (202) 447-4884.

Fifth Annual Central American Conference. The International Trade Mart in New Orleans in cooperation with a number of other civic and international trade associations is sponsoring the Fifth Annual Central American Conference, February 27-29, at the New Orleans Hilton Hotel. Agribusiness opportunities in Central America will be the theme of the conference. More than 40 leading Central American and U.S. businessmen and government leaders will be on the program as speakers and panelists. For details contact Irene Murrar, Conference Coordinator, 2900 International Trade Mart, New Orleans, La. 70130. Phone: (504) 529-1601.